



Winter
2012

Acorn News

Be A Winner!

Win a Fabulous Mangwanani Spa Experience

All Dealers - All Ranks
are automatically entered in this competition

Warm stones on your body, the gentle pressure of a soothing massage, and oh so much more! Our winners will be treated to a rare experience to rejuvenate mind, body and soul. A few hours to relax, unwind and experience a range of relaxing spa treatments – what better way to be acknowledged, rewarded and appreciated!



“Our Golden Lady”

OUR TOP WINNER

Is building her business and her dreams. By winning our wonderful “Reach for a Dream” Spa Package which includes a full day of unmatched pampering to make you feel like the star you are; a light breakfast, a sumptuous lunch, and a wonderful gift hamper.



A Full Day of Luxury

“Treated Like a Lady”

OUR RUNNER UP

Will enjoy a delightful breakfast complete with sparkling wine and fruit juice cocktail before being treated to a day of decadent “head to toe” indulgence with luxury treatments, a delicious lunch and a complimentary bar. A real winter warmer!



A Full Day of Luxury

“Lady Luck”

OUR VIP WINNERS

Will have the opportunity to sample the delights of the Spa with either a morning or afternoon of wonderful Treatments to enrich your body and soul and a lovely breakfast or lunch, at a day and time that suits you....all rounded off with Amarula and chocolate - a truly relaxing few hours!



A Half Day of Luxury



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How to be a Winner

The competition period is 1 July - 30 September 2012. All Dealers automatically earn **competition points** over this period. **Competition points** are your personal points (own sales), PLUS matching personal points of each new dealer you have recruited during the competition period. Win by selling as much as you can yourself, and by recruiting new dealers and teaching them to sell. The number of winners is tied to company sales - as sales increase, the number of winners increases.

It's very simple
....build your business by selling as much as you can and recruiting as many dealers as possible during the incentive period (July, August and September). You will earn points based on your personal sales and on the personal sales of the NEW directly-linked-to-you team members that you recruit during the incentive period, up to the maximum number of points you have earned from your personal sales.

A luxury pampering session at a Mangwanani Spa will be awarded to those with the highest competition points. The really fun part is that the higher the company sales, the more prizes become available, and so more of you get to win them!



Whether you're a new dealer with your first recruit or a seasoned team leader it's all about levelling the playing field and setting the clocks back to zero, **THIS GIVES EVERYBODY AN EQUAL CHANCE TO WIN.**

Check your Competition Points and position every day on the Back-Office website

AN EXAMPLE OF HOW IT WORKS

Louise has 500 personal points and a team of 50 Dealers – go Louise. Out of her 50 Dealers, an astonishing 20 were recruited during the incentive period 10 of which are linked directly to her – they each outsold Louise with 600 apiece. Using her personal points as the yardstick, each of her 10 recruits would earn Louise 500 (matching) points giving her $10 \times 00 + 500 = 5500$.

Tara has 600 personal points (YAY) and a team of 2 Dealers both recruited in the incentive period and they sold less than Tara – 400 and 200 respectively. Tara's points will then be her $600 + 400 + 200$ (both under her personal) = 1200 points.

Kim has 200 personal points and a team of 16 Dealers, 4 of whom were recruited in the incentive period and all 4 are directly linked to her. The 4 had a mixed bag of sales 600, 180, 100 and 150 respectively so Kim has earned her $200 + 200$ (matching) + $180 + 100 + 150 = 830$ points

At the same time the company as a whole posted sales that make available 2 prizes, so lucky Louise and Tara win.....for this quarter. But next quarter with the clocks set back at zero....and who knows.

COMPETITION RULES

- 1 The competition is for all dealers of Acornkids, and the Competition period is from 1 July 2012 to the 30 September 2012.
- 2 Dealers with the greatest number of Competition Points will be awarded the prize or prizes.
- 3 Competition Points are the Dealers personal points (from personal sales) PLUS the personal points (from personal sales) of the Dealers team members which were recruited within the competition period, and are directly linked to the Dealer.
- 4 Dealers will receive points from each of their NEW directly-linked members up to a maximum of the Dealer's own personal points (matching volume).
- 5 The prizes will be luxury Spa Treatments at a Mangwanani Spa. The number of prizes is linked to the total company sales during the competition period.
- 6 The winners will receive a voucher from Mangwanani Spa for the relevant spa package. Vouchers are valid for a period of one year from date of issue. If a voucher is not used and expires, Acornkids cannot issue a new voucher, and the prize is forfeited.
- 7 Winners must travel to and from the Spa at their own cost.
- 8 The winning dealer may nominate another person to use their voucher if they so wish.
- 9 If there is no Mangwanani Spa situated in the region of the winner, Acornkids reserves the right to find an alternative spa and package of the same value.
- 10 If you want more details call Acornkids on 086 10 74776, or visit www.acornkids.com and log into the Back Office.