

Being a mom is wonderful and rewarding, and also tough.  
But juggling your family and your career is difficult.

**HERE IS A PERFECT SOLUTION**

## Become an Acornkids Dealer



Acornkids is the home of colourful, hands on bath-fun products, as well as Kids Bee Happy sand art parties, workshops and activity sets for children of all ages.

Run your own business from home, around your family and other commitments. There is no pressure and you decide how busy you want to be. You can earn a useful part-time income, or if you wish, you can develop your business into a full-time growing concern.



### Join for R 95

**R** Starter Packs start from R 95.  
No hidden costs, debit orders or subscriptions.

### Low Cost Setup



No minimum order and no monthly targets mean that you can start at your own level.

### No Experience Needed



You don't need sales or events experience, just passion and energy - we'll help with the rest.

### Huge Opportunities



You could be running your own team or thriving as a solo agent. Define your own success!

### Free Marketing Resources



Colourful posters, free website, and other material to get your events and products noticed.

### High Profit Margins



Up to 30% discount on Acornkids products, and sand art at wholesale rates and set your own event and resale prices.



acornkids  
EARLY LEARNING

join our fun company!

## What our Dealers say about us . . . .

Lolamay  
du Plessis

Independent  
Dealer

Acornkids changed my life, and stole the heart of my wonderful daughter. I can now be a full time mom and show her it's possible to have a successful home business, working with fun products, have a less hectic lifestyle, & spend more time together.

Steph Murray

Independent  
Dealer

I love that I can pick and choose when I want to do events, and I can take my kids along with me. My daughter just loves helping me out and showing other children how to make a picture. I can't wait to see where my business takes me in the future.

Lisa Hutchinson

Independent  
Dealer

The good thing about being an independent agent is that we can attend events as a family as well as earn money .

And with 5 children I am never short of helpers. They love all the products as much as I do!

Lifestyle

*Work from home    Make new friends  
Supplement your income  
Become committed to new goals*

Rewards

*26%                      4%                      Up To 12%*  
*Product Discount    Volume Discount    Team Commission*

Fun

*Fun Products for Fun Kids!  
Specials - Competitions - Newsletter*

Benefits

*Low Cost Investment - Starter Packs start at R 87  
Your own Acornkids website FREE, with online store  
Your own online "Back-Office" with management tools  
High Quality Products*

Support

*Loads of Support  
"In business for yourself - But not by yourself"*



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# Overview of Products

Here are a few of our products - unique, fun and high quality



## Kids Bath Fun

## Kids Crafts



## Kids Books & Puzzles



## Kids Bee Happy Superior Sand Art

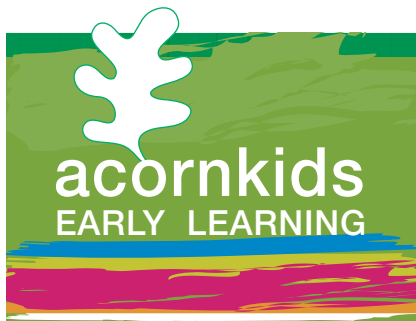
Everything you need to  
run your own kids sand  
art markets and parties



## KIDS BEE HAPPY

PLUS Family and Baby Skin Care and Sun Protection Products





# Becoming an Acornkids Dealer

## Questions & Answers

Acornkids gives you the opportunity to build your own independent business, at home, selling a range of high-quality products that are exciting and innovative. It puts you in control, allowing you the flexibility to work when you want, time to spend with your family and friends, and the ability to earn extra income, full-time or part-time. Acornkids specialises in innovative and fun products for children, as well as body care for Moms and Dads. Here are some of the most frequently asked questions.

**Q: How do I make money?**

A: Acornkids Dealers earn income through two routes.

**Sales**

You simply purchase products from Acornkids at a 26% discount, and sell them to your customer at retail price. The difference is your profit. A further 4% discount is given for volume orders.

**Sponsoring**

Introduce new members to Acornkids, and these new members are linked to you as your team. You earn commission on the sales of qualified teams. As your team size increases, your rank and commission also increase. See the Acornkids Dealer Manual (AD-032) for full details of discounts and commissions.

**Q: Does Acornkids have Special Offers?**

A: Yes, Acornkids regularly provides Special Offers, which are popular products that have been further discounted, as well as competitions and incentives.

**Q: How much can I earn?**

A: You can operate your business part-time, and earn an income to supplement your family's income, or you can decide to go full-time, and put all your effort into the business. Depending upon how much time and effort you apply, you can earn from a few hundred Rand per month, to several thousand Rand per month.

**Q: What does it cost to join Acornkids?**

A: You need to purchase a Starter Pack which contains the Dealer Manual, which explains how everything works, and also contains a selection of popular products, product brochures, flyers, price lists, and business forms. Several options are available, see the separate Starter Pack Flyer.

**Q: Is there an annual membership fee?**

A: No, there is no annual membership fee.

**Q: Must I buy product for stock?**

A: No, you are not required to purchase any stock.

**Q: Do I have to order monthly, or is there a minimum?**

A: No, you order whenever you want, for any value. To retain the rank of Dealer, your average monthly purchase (Invoice value) needs to be 25 points (about R300). If your average falls below this for a number of months, then your rank is changed to Customer. This means that you can continue to purchase, but do not receive a discount.

**Q: What if I no longer want to be a member?**

A: You can resign at any time, merely by advising us in writing. There are no penalties or fees, no hidden costs.

**Q: How do I place my orders with you?**

A: The preferred way is online directly on the Acornkids website, but you can email or phone your order.

**Q: How much will I pay for delivery of my orders?**

A: Three shipment methods are available. (1) Delivery to a store near you for collection at R70. This takes 7-9 working days. (2) Delivery to a store near you for collection at R95. This takes 3-5 days. (3) Delivery to your door at R135. This takes 2-4 working days. All times are from date of despatch.

**Q: How do I pay Acornkids for products I order?**

A: Several options are available. Payment is done when you place the order, and can be done by Credit Card, Debit Card, Bank Deposit, Electronic Transfer (Internet payment), or via EasyPay at most Supermarkets.

**Q: What if I need more flyers?**

A: You can buy flyers or other business tools as required. In addition, many flyers and documents are available for free download. The monthly Catalogue is online.

**Q: Is there a guarantee that customers will be satisfied?**

A: Acornkids supports its products, and guarantees satisfaction. If your customer is not satisfied with a product, we will replace it, credit it towards another product, or refund it. Please see the Dealer Manual for details.

**Q: Am I able to secure an area to work in?**

A: No. There are no territories, so you can sell wherever you like. However, sales are restricted to South Africa.

**Q: What if I need help in any area of the business?**

A: That's the beauty of network marketing - your Sponsor is always available to help you. If she/he does not know any answers, your Team Leader can help. AND - we are always available to help any dealer at Head Office, just call or email us.

**Q: Can I advertise on the internet or in publications?**

A: Advertising your business on the internet is allowed, and in fact encouraged. Any advertising or promotion must be within the guidelines laid down in the Acornkids Policies and Procedures, which is supplied as part of the Starter Pack. Not allowed is the sale of products on trading or auction sites (such as Bid or Buy), and the use of forums. Claims made about the business or products must be correct and accurate.

**Q: Can I sell to shops?**

A: Yes. You can sell through retail outlets if you wish.

**Q: Can I sell Acornkids products online on my website?**

A: You can only sell Acornkids products on your **Personal Acornkids Website**, not on any 3rd party or own personal website.

**IMPORTANT:** Prices and statements were correct at the time of publication, but are subject to change without notice

## Special Offer Starter Packs

New members who join Acornkids can choose ONE of the starter packs below

### Basic Starter Pack ASP5

Includes the downloadable Document Pack  
PLUS 4 popular products, and 2 Product Flyers.

- |                    |             |
|--------------------|-------------|
| 1 Angel Powder     | 1 Bathpops  |
| 1 Squish'n Squeeze | 1 Itchy-Goo |

**Price (Excluding Delivery)** R 95

**Delivery Cost:**

By Paxi (7-9 working days) R 70

By Courier (2-4 working days) R 135



By Pargo (3-5 working days) R 95

### Bath Fun Starter Pack ASP4

Includes documents: 5-Flyers, 2-Retail Invoices,  
20-Business Cards, PLUS 8 popular products.

- |                            |
|----------------------------|
| 2 BathPops                 |
| 2 Angel Powder (Red, Blue) |
| 1 Angel Beads (3-colours)  |
| 1 Squish-n-Squeeze         |
| 1 Soap Putty               |
| 1 Surfs-Up                 |

**Price (Excluding Deliver)** R200

**Delivery Cost:**

By Paxi (7-9 working days) R 70

By Courier (2-4 working days) R 135



By Pargo (3-5 working days) R 95

### Bath Fun Plus Starter Pack ASP3

Includes documents: 5-Flyers, 2-Retail Invoices,  
20-Business Cards, PLUS 12 popular products.

- |                            |                  |
|----------------------------|------------------|
| 2 BathPops                 | 1 Surfs-Up       |
| 2 Angel Powder (Red, Blue) | 1 Gloop          |
| 1 Angel Beads (3-colours)  | 1 Itchy-Goo      |
| 1 Squish-n-Squeeze         | 1 Buzz-Off Cream |
| 1 Soap Putty               |                  |
| 1 Body Wash Doodler        |                  |

**Price (Excluding Delivery)** R 375

**Delivery Cost:**

By Paxi (7-9 working days) R 70

By Courier (2-4 working days) R 135



By Pargo (3-5 working days) R 95

**Terms and Conditions:** The special offer is only available to new members who have not previously been a member of Acornkids at any time. Each new member is only eligible to purchase ONE starter kit, and only one per family unit. The price is discounted, and no further discounts are allowed. This product is non-commissionable. Colours may not be changed. If any products are out of stock, Acornkids will substitute products or colours of equal value.

For Office Use

Member No.

Date

Sponsor No.

Processed By

Connect To

Acornkids, a division of  
Delfini Solutions (Pty) Ltd  
400 Voortrekker Rd  
Maitland 7405 Cape Town  
Tel: 086 10 74776  
Fax: 086 11 06574  
info@acornkids.com



## Dealer Registration Form

Complete and return to the person who signed you up. We will send you an Invoice with banking details, within 2 days, which can be paid by Credit Card, Debit Card, Bank Deposit, Internet Transfer, or EasyPay at Checkers, Pick 'n Pay, etc.

First Name

Initials

Last Name

Residential Address

Delivery Address

Province

Province

Post Code

Post Code

ID Number (or passport) **OPTIONAL**

Gender Male ☐ Female ☐

Cell Number

Email Address

INTRODUCED BY (IF KNOWN, OTHERWISE LEAVE BLANK)

First Name

Last Name

### STARTER PACK ORDER

Please tick which Starter Pack you are ordering. **Only one Starter Pack may be ordered per family unit.** We will email you an invoice which can be paid by Credit Card, Debit Card, Direct Deposit, Internet Transfer or EasyPay at Pick 'n Pay, Checkers, Etc. Your Starter Pack will be sent as soon as payment is received.

Basic Starter Pack ASP5 (Documentation PLUS 4 Popular products)	R 95	<input type="checkbox"/>
Bath Fun Starter Pack ASP4 (Documentation PLUS 8 popular products)	R 200	<input type="checkbox"/>
Bath Fun Plus Starter Pack ASP3 (Documentation PLUS 12 popular products)	R 375	<input type="checkbox"/>

### Choose a delivery method: (Note: Times below are from date of shipment)

PAXI to a Pep Store near you for collection (7-9 working days)	R 70	<input type="checkbox"/>
PARGO to a Clicks or other store near you for collection (3-5 working days)	R 95	<input type="checkbox"/>
COURIER to your door (2-4 working days)	R 135	<input type="checkbox"/>
Collect from Acornkids Head Office Cape Town	R 0	<input type="checkbox"/>

- 1 The dealer acknowledges that he/she is an independent dealer and that no employment relationship will come into existence between the Company and the Dealer, and that the dealer shall not be recognised as an agent of the Company, or of his/her sponsor. As an independent dealer, Acornkids does not deduct personal income tax and the dealer is responsible for complying with his/her obligations in terms of personal income tax.
- 2 The dealer agrees to abide by the policies and terms of conduct of Acornkids, as described in the Acornkids Dealer Manual, as updated or amended from time to time. The dealer agrees to receive email and sms marketing information from Acornkids as long as she/he remains an Acornkids dealer.
- 3 This Agreement shall commence on the date of payment of the starter pack/registration fee, and continue for an indefinite period unless terminated. Either party may terminate this Agreement at any stage by written notice to the other party, without providing reason.
- 4 The dealer shall at all times act in good faith and conduct his/her business in a manner that ensures that the good name and reputation of Acornkids is maintained at all times. The dealer confirms that he/she is over 18 years of age.
- 5 The dealer has 30 days to cancel the agreement if desired, which must be done in writing. In this period the dealer may return the Business Kit and any other products, in original undamaged condition, and receive a full refund, excluding freight costs.

Signed at \_\_\_\_\_ on this the \_\_\_\_\_ day of \_\_\_\_\_ 20\_\_\_\_

Applicant's Signature \_\_\_\_\_